Color code for specific time blocks Green: Family and relationship commitments /Blue: Other / Lavender: doTERRA



	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
MORNING							
AFTERNOON							
EVENING							

- 1. Your family and relationships are the most important parts of life. Block out these times first.
- 2. If you have a job or community commitments, block these times out next.
- 3. Now block out the remaining open areas with productive do ERRA time:
 - A. New leads and prospects. B. Sharing samples. C. Following up with contacts, leads, and team members.
 - D. One-on-ones, classes, and online video meetings (include events you are invited to as well).
 - E. Working in your officee, sharpening your skills, or having some "you" time.

Hint: The sooner you schedule items and time blocks and continue rolling it forward, the more successful you'll be.

