

ROADMAP

INTRO

Systematic Information
In Person/ Online/ Recordings

1

2

WELLNESS CONSULT

A Deep Dive into better understanding of
your products and
Personalised Daily Wellness

3

BACKOFFICE & LRP

Learn how to Get More for Less
and discover how easy it is to place orders.

4

PRODUCT EDUCATION

Learn more about Natural Solutions
dōTERRA Trainings
Continued Education Programs

5

CHOOSE YOUR PATH

Earn while providing solutions to others;
OR
Use the products and learn more



PRODUCT SUPPORT

BUSINESS SUPPORT

We have developed a systematic approach to empower new members to feel confident to use and share this amazing Gift from the Earth.

Follow this Step-by-Step Checklist to nurture your new members.

PLEASE NOTE that, you can start earning immediately after enrolling, if you would like to share this GIFT with others, please do not wait until you have completed all the steps. Our systems will provide all the support needed.

Welcome
to the 
family

Checklist



Essential Oils

Name: _____

Member ID: _____

Step 1

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Attend an **INTRO to OILS** (In Person/ Recording or Online Screenshare)

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Watch video **Welcome to – dōTERRA**

<https://youtu.be/M7btq8eYavY>

☐

Connect on social media and join Support Groups:

Product Support:

www.facebook.com/groups/www.doteam/

Connect with dōTERRA on Facebook & Instagram, get product information, and connect with product fans, friends and more.

<https://www.facebook.com/doterrasouthafricaofficial>

☐

10 Product Education (10 Oils) –

- Lavender- <http://doteam.co.za/lavender>
- Peppermint- <http://doteam.co.za/peppermint>
- Lemon- <http://doteam.co.za/lemon>
- Frankincense- <http://doteam.co.za/frankincense>
- Oregano- <http://doteam.co.za/oregano>
- Tea Tree- <http://doteam.co.za/teatree>
- On Guard- <http://doteam.co.za/onguard>
- Breathe- <http://doteam.co.za/breathe>
- Deep Blue- <http://doteam.co.za/deepblue>
- Zengest- <http://doteam.co.za/zengest>
- Summary- <http://doteam.co.za/10coreoils>



Learn the Lingo- ***This is just a handy reference to understand Jargon.***

[doTERRA Business Lingo](#) | [dōTERRA Essential Oils](#)

Step 2



Attend a **WELLNESS CONSULTATION**

(Create a Daily Wellness Routine)



Step 3

BACKOFFICE & LRP SETUP

What is the Loyalty Rewards Program: <https://youtu.be/Sslh3ljGh5A>

Link to your Back-Office: [The Official Site of doTERRA South Africa | dōTERRA Essential Oils](#)



Accessories – Learn where to find roller bottles, sample vials and more

Watch some of the video's on the Discover More Page



<https://intro.doteam.co.za/discovermoreaboutoils>

Interesting Links - ***This is just a point of reference for your convenience.***

[dōTERRA Training](#) Free Training

[Official dōTERRA Product Tips Blog](#) Learn about product features or product success stories.

[Product Blog](#) | [dōTERRA Essential Oils \(doterra.com\)](#)

[Official dōTERRA Tools Site](#) An “all-in-one” site with downloadable Product Information Pages, Imagery, Product Presentations and more.

[Official doterraeveryday.com Site](#) A site that hosts trainings, event listings, news and information.

[Official dōTERRA YouTube Channel](#) When dōTERRA creates a new “official” video, this is often the first place it is made available.

[Official dōTERRA Pinterest Page](#) See how dōTERRA is being shared on Pinterest--get ideas on how to share dōTERRA, products, product uses and more!

[Official dōTERRA.com site](#) Designed for anyone who is curious about dōTERRA

and wants a high-level overview of the company. <https://www.doterra.com/US/en/science>



Checklist



Sharers & Builders

Step 4

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Choose your Path

Afrikaans Version

<https://youtu.be/UGPuggNAOSY>

English Version

<https://youtu.be/irygnoE7vzE>

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Compensation Plan

<https://youtu.be/RzINyRjtes4>

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Partner with Me

<https://intro.doteam.co.za/partner-with-me>

Step 5

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Launch Your Business

Learn how to use the website and understand our systematic approach.

www.doteam.co.za

REFER to :

PIPES: 1-5 EARN

Step 6

Discover the Opportunity (Follow the links on the dōTEAM website- Business Information)

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[https://media.doterra.com/za/en/brochures/train-](https://media.doterra.com/za/en/brochures/train-guide.pdf?_ga=2.246608706.79335565.1659021237-1964147680.1659021235)

[guide.pdf?_ga=2.246608706.79335565.1659021237-1964147680.1659021235](https://media.doterra.com/za/en/brochures/train-guide.pdf?_ga=2.246608706.79335565.1659021237-1964147680.1659021235)

Placements, Rank, Power of 3, Detailed Compensations Plan/ Back Office, Rank Planner